



**SOLUTIONS
FOR YOUR
BUSINESS.**
MANAGED END TO END.

☎ 1800 102 4005

✉ airtelforbusiness@in.airtel.com

🌐 www.airtel.in/business



Secure connectivity, real-time access to information, reliable data backup and tools facilitating teamwork are just some of the solutions you need to run your enterprise. However, setting them up can be a tedious process, from coordinating with multiple vendors for each component, to their subsequent installation and maintenance. Apart from being expensive and time consuming, this leaves you without a single point of contact for support in case a problem arises.

That's why airtel business brings you a wide range of solutions - managed end to end. From best-in-class infrastructure and secure connectivity, to maintenance and 24/7 support, we take care of it all. Leaving you to focus on what you do best – growing your enterprise.

OUR PORTFOLIO OF BUSINESS SOLUTIONS

COLLABORATION SOLUTIONS

- Audio conferencing
- Web conferencing
- Video conferencing
- Cost-effective international calling (VoIP)

CONNECTIVITY SOLUTIONS

- Secure connectivity for your office (ILP)
- Dual Branch connectivity (NLD)
- Connectivity between your offices (MPLS)

MOBILE APPLICATION TOOLS FOR ENTERPRISE

- Remote data access (AccessMATE)
- Student tracking (SecureMATE)
- Vehicle tracking (TrackMATE)
- Field force tracking (TraceMATE)

CLOUD-BASED SOLUTIONS

- Office software (MS Office 365)
- Cloud-based servers (Turbo Compute)
- An online store for your business (Shopify)

COLLABORATION SOLUTIONS. MANAGED END TO END.

Our collaboration solutions ensure that distances don't get in the way of real-time teamwork. From equipment and installation to maintenance and support, we take care of everything you need, to stay connected with colleagues and partners, wherever they are.



AUDIO CONFERENCING.

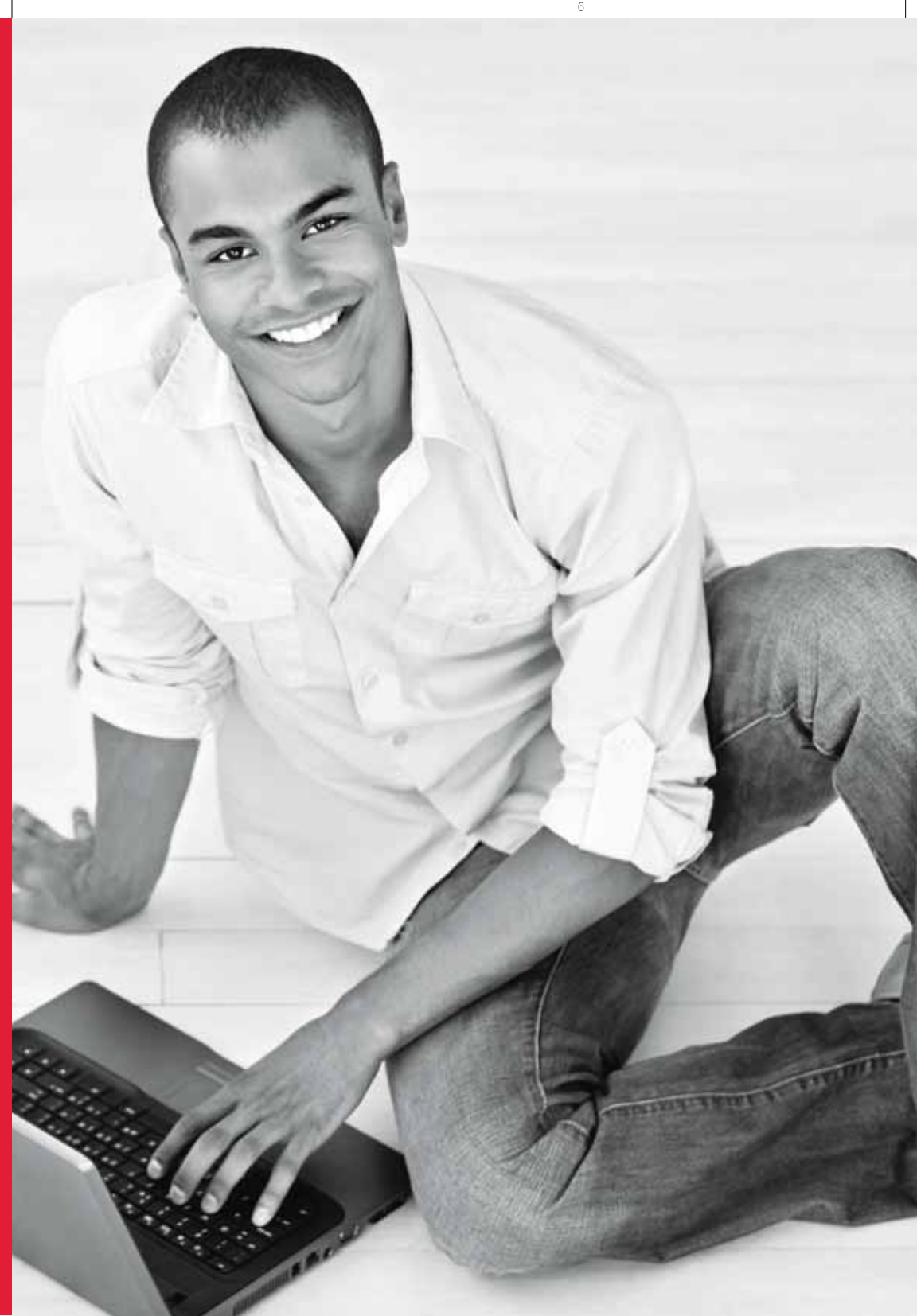
Audio Conferencing enables your team members across locations, to connect with each other, over a single call. From local dial-in and toll-free options, to assistance and post-conference reports, we offer you a comprehensive solution. Under a single Service Level Agreement.

With us, you get • LOCAL DIAL-IN FROM OVER 70 INTERNATIONAL DESTINATIONS AND 20 CITIES IN INDIA • TOLL-FREE DIAL-IN OPTIONS • FREE CONFERENCE RECORDING • OPERATOR ASSISTANCE FOR SCHEDULING AND Q&A MODERATION • POST CALL ANALYSIS AND REPORTS

WEB CONFERENCING.

With **Web Conferencing**, you can present ideas and information without the risk of losing confidentiality. By allowing you to share your laptop screen with others, it helps you avoid having to e-mail sensitive information, while securing the information on-screen, with 'print-screen' prevention. Call us for a holistic package of everything you need, from integrated audio conferencing, to connectivity and support. Under a single Service Level Agreement.

With us, you get • SELF-CARE PORTAL FOR EASY SETUP • 'PRINT-SCREEN' PREVENTION TO ENSURE CONFIDENTIALITY • 24/7 CUSTOMER SUPPORT



VIDEO CONFERENCING.

Our **Video Conferencing Solutions** enable you to conduct face-to-face meetings with partners and clients across locations, while never leaving your office. From equipment and installation, to service and management, we do it all for you, under a single Service Level Agreement.

With us, you get • CONFERENCING ACROSS MULTIPLE DEVICES • PAY-PER-USE PLANS • SEAMLESS WORLDWIDE CONFERENCING • 24/7 OPERATOR ASSISTANCE AND SUPPORT

COST-EFFECTIVE INTERNATIONAL CALLING.

Our **Voice over Internet Protocol (VoIP)** solution routes your international calls over the internet rather than traditional phone lines, enabling you to connect with clients and partners abroad in a cost-effective manner. From software, to secure connectivity and support, we take care of everything that goes into setting it up. Under a single Service Level Agreement.

With us, you get • UP TO 80% SAVINGS ON INTERNATIONAL CALL CHARGES • CONNECTIVITY TO ANY INTERNATIONAL DESTINATION • WORLD-CLASS INFRASTRUCTURE • CRYSTAL-CLEAR VOICE CLARITY • 24/7 CUSTOMER SUPPORT



CONNECTIVITY SOLUTIONS. MANAGED END TO END.

Get the secure high-speed connectivity you need, to run critical business applications 24/7. Whether it's a single office or multiple branches that you need to connect, we give you customised solutions to suit your requirements. What's more, from network design, to deployment and support, we take care of everything you may need. Under a single Service Level Agreement.



SECURE CONNECTIVITY FOR YOUR OFFICE.

Internet Leased Port from airtel gives you secure and dedicated high-speed connectivity, that's required to access applications and servers.

DUAL BRANCH CONNECTIVITY.

National Long Distance from airtel allows you to connect two offices across cities, while Local Loop enables connectivity between two offices in the same city.

CONNECTIVITY BETWEEN YOUR OFFICES.

Multi-Protocol Label Switching from airtel offers an efficient solution for secure connectivity between your branch offices across locations. By connecting each office to a common cloud-based server, we eliminate the requirement for hardware at each location, while being flexible enough to accommodate the addition of new branch offices.

With us, you get • FIBRE, 3G, WiMAX AND 4G TECHNOLOGY FOR LAST-MILE CONNECTIVITY • GUARANTEED 99.9% NETWORK UP-TIME • GUARANTEED SPEED AND BANDWIDTH • DEDICATED PROJECT MANAGER FOR NETWORK DESIGN AND DEPLOYMENT • PROACTIVE NETWORK MONITORING • VOICE, DATA AND VIDEO SUPPORT ON A SINGLE NETWORK • 24/7 CUSTOMER SUPPORT



MOBILE APPLICATION TOOLS FOR ENTERPRISE. MANAGED END TO END.

In order to keep up with ever-changing market dynamics, your employees need access to critical information, in real-time and on-the-go. Our Mobile Application Tools for Enterprise (MATE) help relay this data to them over their mobiles, ensuring that they are always updated and on top of the next big event. From customisable reports to 24/7 support, we take care of all that you need. Under a single Service Level Agreement.



REMOTE DATA ACCESS.

AccessMATE provides data access for your devices in the field, such as ATMs, credit card machines, and automated meter-reading machines. It uses a private APN and allows only restricted website access, enhancing security and preventing misuse.

With us, you get • THE WIDEST 2G, 3G AND 4G NETWORK FOR UNMATCHED COVERAGE • 24/7 CUSTOMER SUPPORT

STUDENT TRACKING.

SecureMATE combines RFID, GPRS and GPS technologies to provide an end-to-end tracking solution for students. It uses location information to send out alerts via SMS each time a student boards or disembarks from a school bus, and similarly on entry or exit from the school gate. This not only alleviates anxiety for parents, but also helps schools track student attendance automatically. Applied to offices, SecureMATE can facilitate employee attendance monitoring and may also be used to track the safe transportation of employees working late.

With us, you get • REAL-TIME ATTENDANCE UPDATES THROUGH SMS ALERTS • CUSTOMISED REPORTS • ALERTS IN CASE OF SPEEDING BY SCHOOL BUSES • ONLINE MONITORING SOLUTIONS, ACCESSIBLE ANYTIME, ANYWHERE



VEHICLE TRACKING.

TrackMATE combines GPRS and GPS technologies to create an effective tracking solution, enabling you to monitor your vehicles and consignments in real-time. From a private APN for secure information transfer and daily reports, to cloud-based servers allowing employees to access information anytime, you get everything you need. Under a single Service Level Agreement.

With us, you get • AN END-TO-END TRACKING SOLUTION WITH A SINGLE POINT OF OWNERSHIP • A PRIVATE APN FOR ENHANCED SECURITY • COMPREHENSIVE REPORTS ON A DAILY BASIS

FIELD FORCE TRACKING.

TraceMATE relies on airtel's vast network infrastructure to track the location of your sales force on the field. From real-time tracking, to reports, our solution covers everything you need to create a more effective sales-fulfillment cycle. All under a single Service Level Agreement.

With us, you get • REAL-TIME TRACKING • HISTORICAL INFORMATION, VISUAL REPRESENTATION ON MAPS • CUSTOMISED REPORTS INCLUDING KILOMETERS TRAVELLED, TIME SPENT, ETC. • CAPABILITY ACROSS ALL GSM-BASED HANDSETS WITHOUT THE NEED FOR GPRS OR APPLICATION DOWNLOADS



CLOUD-BASED SOLUTIONS. MANAGED END TO END.

A cloud gives you a virtual environment to store and access your data (including e-mails, websites, and more), on the go. Not only is this convenient, but also cost effective and scalable, giving you the option to pay-per-use and save large investments on physical infrastructure.

From the latest software and secure servers, to implementation and support, we take care of everything you need to set up a secure cloud-based solution.



MICROSOFT OFFICE 365.

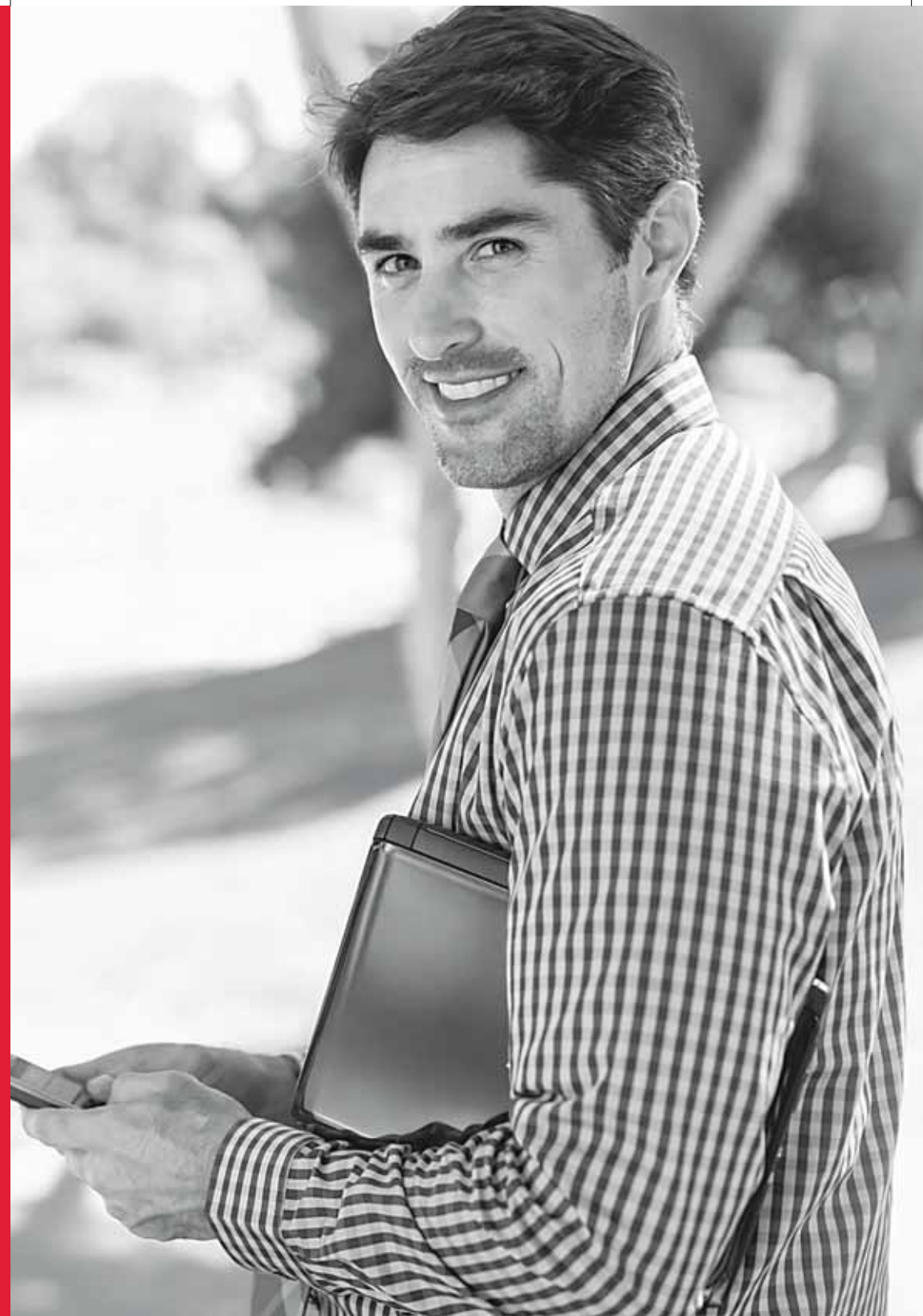
Access Word, Excel, PowerPoint and the rest of the Microsoft Office suite in affordable pay-per-use packages with **Office 365**. Not just that, we offer you a range of integrated connectivity options, cloud-based servers for 24/7 information access, and specialised service support.

With us, you get • ACCESS TO THE LATEST MS OFFICE APPLICATION
• SPECIALISED SUPPORT • 25GB OF CLOUD-BASED E-MAIL PER USER
• PREMIUM ANTI-VIRUS AND SPAM FILTERS • CUSTOMISABLE PACKS TO SUIT YOUR REQUIREMENTS AND OFFICE SIZE

CLOUD-BASED SERVERS.

Turbo Compute from airtel gives your business, access to virtual servers that are hosted on a cloud. While eliminating the need for physical space, we also give you the flexibility to add servers instantly, so you can scale up rapidly and with ease. What's more, our pay-per-use model enables you to avoid large CapEx investments on infrastructure, by paying only for resources consumed.

With us, you get • BEST-IN-CLASS INFRASTRUCTURE ON VMWARE THAT PROVIDES UNMATCHED FLEXIBILITY • HIGHEST CPU SCALING UP TO 32 CORES, TO HANDLE A SUDDEN UPWARD OR DOWNWARD DEMAND • WORLD CLASS INFRASTRUCTURE HOSTED ON A TIER 3 AND ISO 27001 CERTIFIED DATA CENTER • INTEGRATED DASHBOARDS TO MANAGE YOUR INFRASTRUCTURE BETTER
• SOFTWARE ADD-ONS – SQLDB, ORACLE • UNMATCHED SECURITY WITH IPS, FIREWALLS & ANTI-VIRUS • 99.95% AVAILABILITY UP-TIME GUARANTEE • MANAGED SERVICES ADD-ONS – OS & DB MANAGEMENT • 24/7 CUSTOMER SUPPORT



AN ONLINE STORE FOR YOUR BUSINESS.

Set up your e-store in as little as a week, with **Shopify** from airtel. From creating your website, to integrating payment gateways and completing product deliveries, we take care of everything you need to be able to cater to your customers online. All under a single Service Level Agreement.

With us, you get • UP TO 100 PROFESSIONAL THEMES TO CUSTOMISE YOUR WEBSITE • INTEGRATION WITH PAYU AND DIRECPAY PAYMENT GATEWAYS • FREE BUILT-IN SHOPPING CART WITH REMINDER E-MAIL SERVICE • LOGISTICS INTEGRATION AND ORDER TRACKING FOR DELIVERY • SHOPIFY REPORTS TO HELP YOU BOOST SALES • CUSTOMER PROFILES



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